

# Business Management System for AGCO Dealers



## JOIN THE SUCCESSFUL AGCO DEALERS USING ASPEN!

Charter Software is a certified AGCO business management software vendor.

### ASPEN is a complete dealership management system:

- Accounting, Customers, Service and Inventory Management
- Integrated CRM
- Customer Portal
- Rental Fleet Management and Utilization Reporting
- Mobile Service Tracking
- Mobile Applications/Remote Access
- Integration with Epsilon Web, Parts Books & Parts Books To Go
- AGCO Price Updates
- Integration with AGCO Plus+



### FAST TRANSACTIONS with AGCO from a POWERFUL DEALERSHIP SYSTEM

Charter Software is proud to be one of the select business management software vendors certified to work with AGCO to provide integration to their systems.

Charter works closely with AGCO to provide their dealers with functionality necessary to meet AGCO Dealer Excellence program requirements, as well as tools to remain competitive, streamline work flow and help eliminate errors.



Dealers using API integration are more confident and sell more parts— everybody wins when AGCO's reputation for customer service increases.

Gregory Pumo, Manager, AGCO Parts Integration (API)



[CharterSoftware.com/Agco-Dealers](http://CharterSoftware.com/Agco-Dealers)



# Business Management System for AGCO Dealers



ASPEN's AGCO Communications Interface saves dealers hours otherwise spent in parts lookup, order processing, and re-keying data!

Save Time & Reduce Errors

Eliminate Double-Entry

Improve Parts Fills/Turns

Streamline Parts Ordering

Process AGCO PLUS+ Transactions

## AGCO

TRANSFER PARTS PICK LISTS BETWEEN ASPEN AND EPSILON

SEE ASPEN PARTS INFORMATION IN AGCO EPSILON



TRANSFER DATA TO/ FROM API

UPLOAD PARTS INVENTORY TO SPIDR

TRANSFER PARTS ORDERS FROM ASPEN TO AGCO

Charter Software provides the following integration with the ASPEN AGCO Communications Interface:

- AGCO price and super-session updates.
- Parts orders transmission including stock, fill-in, daily, priority, VIP and promo submission.
- Supports AGCO interactive parts catalogs including Epsilon Web, Parts Books and Parts Books To Go mobile app.
- AGCO dealers can view ASPEN parts information in the Epsilon web parts information screen, and transfer pick lists from Epsilon web to their ASPEN invoices, parts orders and/or service work orders.
- AGCO dealers can transfer appropriate data required by AGCO's API to and from AGCO for analysis, and for visibility and availability in the AGCO D2D exchange platform. Upcoming API integration will include the ability to pull down suggested orders/returns through AGCO's API.



**WE LINK TO AGCO**

## AGCO PLUS+ Integration in ASPEN

- Quickly process AGCO PLUS+ Commercial Customer Credit transactions directly from ASPEN's POS or work order screen with the ASPEN AGCO PLUS+ Interface\*. Safely store AGCO PLUS+ customer numbers in ASPEN to save processing time and enable quick balance inquiries from the Customer record.



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Price updates , rental module, ASL, A.I.M. and EPC and AGCO Plus+ interfaces are optional add-ons to ASPEN and incur additional licensing fees.