

# Business Management System for John Deere Dealers



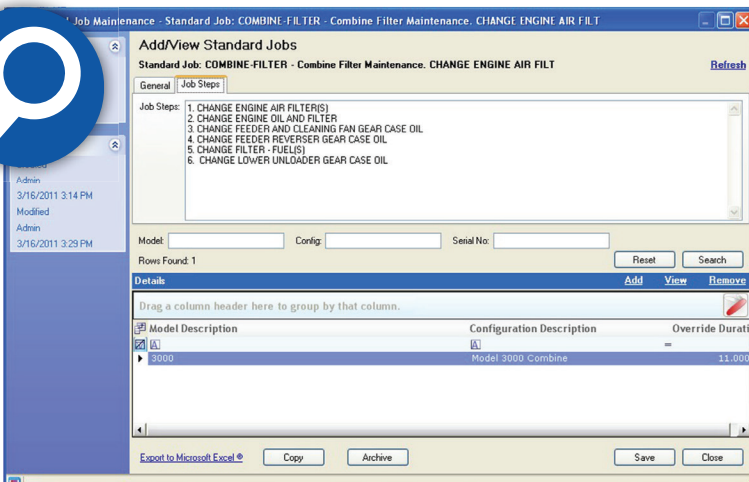
JOIN THE SUCCESSFUL JOHN DEERE DEALERS USING ASPEN



**ASPEN is a complete dealership management system with fast connectivity with John Deere's dealer communication tools.**

- Accounting, Customers, Service and Inventory Management
- Integrated CRM
- Customer Portal
- Mobile applications/remote access
- Integration with JD Quote, JD Financial, CG Orders, Configurator and more
- Updates to John Deere parts price and super-session files

**FAST COMMUNICATION with DEERE from a POWERFUL DEALERSHIP SYSTEM**



Charter Software is on John Deere's "shortlist" of software vendors they choose to work with.

Charter's development team regularly meets with John Deere to review and implement their latest initiatives for integration with our software, ensuring that Deere dealers always have the latest tools at their disposal and meet Deere's dealer requirements.

Download and apply MSTs and SPGs from Deere to ASPEN Work Orders



# John Deere Integration



ASPEN's John Deere Communication Interface saves dealers hours otherwise spent in parts lookup, order processing, and re-keying data!

Save Time & Reduce Errors

Eliminate Double-Entry

Improve Parts Fills/Turns

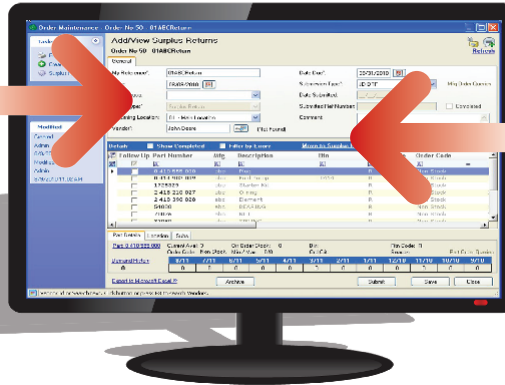
Streamline Parts Ordering

**JOHN DEERE**

VIEW PARTS PACKING LISTS FROM DEERE

DOWNLOAD MSTs AND SPGS FROM DEERE TO ASPEN WORK ORDERS

UPDATE ALL SPECIAL TERMS PROGRAMS INTO ASPEN



UPLOAD PARTS INVENTORY TO DEERE

SUBMIT FINANCIALS TO JD DFA/FIS



TRANSFER PARTS ORDERS AND SURPLUS RETURNS FROM ASPEN TO DEERE

SUBMIT WARRANTY CLAIMS THROUGH ASPEN

PROCESS DEERE TRANSACTIONS FROM ASPEN POS

## Connectivity between John Deere and ASPEN

- **Maintain accurate pricing** with regularly updated Deere super-session and Parts Price Files.
- **Transfer Parts Orders and Surplus Returns** from ASPEN to Deere with a few mouse clicks.
- **Create and upload Parts Locator records** to John Deere to liquidate old/obsolete inventory.
- **View parts packing lists** from Deere and bring into ASPEN with just a few mouse clicks.
- **Update all Special Terms programs into ASPEN.** Create suggested orders for designated special terms programs. View applicable special terms programs when viewing parts.
- **Quote ANY unit in your ASPEN whole goods from within JD Quote II.**
- **Upload equipment information to MachineFinder Pro.**
- **Integration with CG Orders.** No more keying in of JD Units and/or Floorplan. CG Orders enters the unit into ASPEN's inventory and when shipped, automatically creates the voucher in AP.
- **JD Financial integration.\*** Process John Deere Financial Multi-use Account US/CAN, Power Plan and JDCRP transactions directly from ASPEN's POS screen without a terminal or CheckF software.
- **Register customers units to Deere online** at the point of sale, or quickly access the registration link from ASPEN's Units Maintenance screen at a later point in time from the customer record.
- **Submit warranty claims.** Use ASPEN's warranty claim worksheet to edit information carried over from the work order. No need to key the information into JD WIN SAP.
- **Save time, ensure accurate warranty submissions and measure performance against flat-rate** Download MSTs and SPGS from the Deere website to bring over job steps, parts (where applicable) and flat rate times into ASPEN's Standard Jobs.
- **Easily Map YOUR chart of accounts to transmit financials** from ASPEN to JD DFA/FIS.
- **Import your ASPEN mailing lists into Dealer Direct** to market to your customers.
- **Connect to PartSmart\* and JD Parts Advisor\*** View your parts pricing, bin locations and on hand quantity in PartSmart and Parts Advisor and export pick lists into ASPEN.



**WE LINK TO DEERE**

Charter Software Inc. is not affiliated with or sponsored by the John Deere Corporation. \*JD Financial, PartSmart and Parts Advisor interfaces are available at an additional charge.

